

## **EXHIBIT 3**

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Page 1

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UNITED STATES DISTRICT COURT  
NORTHERN DISTRICT OF CALIFORNIA  
SAN JOSE DIVISION

-----  
JAY J. RALSTON, On Behalf Of )  
Himself And All Others Similarly )  
Situating, ) No. 5:08-CV  
Plaintiff, ) 00536-JF (PSG)  
vs. ) VOLUME I  
MORTGAGE INVESTORS GROUP, INC.; )  
MORTGAGE INVESTORS GROUP, a )  
general partnership; COUNTRYWIDE )  
HOME LOANS, INC.; and DOES 3-10, )  
Defendants. )  
-----

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PURSUANT TO PROTECTIVE ORDER

Deposition of LEONARD H. LYONS, taken  
at 601 South Figueroa Street, Los Angeles,  
California, commencing at 10:04 A.M.,  
Wednesday, June 1, 2011, before  
Judith A. Mango, CSR No. 5584.

PAGES 1 - 171

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Page 2

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Page 3

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Page 4

1                   LEONARD H. LYONS,  
2     the witness, having been administered an oath in  
3     accordance with CCP Section 2094, testified as follows:

4  
5                   EXAMINATION

6     BY MR. ELLIS:

7           Q.     Good morning. Would you please state your full  
8     name for the record.

9           A.     Leonard H. Lyons, H for Henry. L E O N A R D,  
10    H E N R Y, L Y O N S.

11          Q.     And what is your date of birth?

12          A.     October 29, 1958.

13          Q.     And your current business address?

14          A.     5 Park Plaza, Suite 700, Irvine, California  
15    92614. I've got two, actually.

16          Q.     What's the other one?

17          A.     2049 Century Park East, Suite 400, Los Angeles,  
18    California. And I forgot the ZIP code for that one.

19          Q.     I'm guessing it's 90067, but I'm not sure.

20          A.     I think so.

21          Q.     Mr. Lyons, you have had your deposition taken  
22    many times before; is that correct?

23          A.     A number of times, yes.

24          Q.     Let me just go over some of the real basic  
25    information. You understand that your testimony today

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Page 24

1 provide additional support for cross-examination of the  
2 opposing expert or an expert that's been put forward. I  
3 shouldn't say opposing expert.

4 Q. Do you have any plans as you sit here right now  
5 to prepare any further supplement or addendum to the  
6 expert report that you have submitted in this case?

7 A. Not personally, but if asked by counsel or  
8 something comes to light and I'm asked to produce it, I  
9 will produce it. But at this present time I have not  
10 been asked to.

11 Q. All right. You currently work for a company  
12 called Marcum Stonefield, correct?

13 A. Right. It's actually Marcum LLP.

14 Q. Okay. And your current title is partner; is  
15 that correct?

16 A. Yes.

17 Q. And just in general terms what services does  
18 Marcum LLP provide to its clients?

19 A. Marcum LLP is an international public  
20 accounting firm and business advisory firm. So it has  
21 everything from audit and tax consulting services to  
22 investment banking and wealth management services to  
23 some other different areas that I do not know of --

24 Q. Okay.

25 A. -- at the present time.

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Page 41

1 then, asked to assume that -- well, let me withdraw  
2 that.

3 For the work that you were going to do in this  
4 matter you were asked to create a mortgage payment  
5 stream for a loan that would be at a fixed interest rate  
6 of one percent for the first five years?

7 A. That's correct.

8 Q. Were you given any assumption for what would  
9 happen after five years?

10 A. No.

11 Q. Other than what we have already talked about,  
12 were you given any other assumptions?

13 A. Not that I can recall at the present time.

14 Q. Okay. We have already marked Exhibit 2, and I  
15 want to ask you some questions about Exhibit 2, but let  
16 me just start by asking you: Do you recall what  
17 documents you were given to review in connection with  
18 the formation of your expert opinion in this matter?

19 MR. WEISS: Are you asking him to do that  
20 without looking at the report?

21 MR. ELLIS: He is free to look at the report,  
22 or if he remembers offhand, that's fine. Either way is  
23 fine with me.

24 THE WITNESS: I believe I looked at them all.

25 ////

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Page 49

1 your actual numbers versus what was supposedly -- they  
2 were supposed to obtain, the difference between those  
3 two would be the final calculation.

4 So there is a relationship between this model  
5 and the actual numbers.

6 BY MR. ELLIS:

7 Q. So are you offering an opinion that -- about  
8 the correct measure of damages in this case?

9 A. I was asked to assume the correct measure of  
10 damages, the benefit of the bargain.

11 Q. Okay. And what was the -- specifically what  
12 was the assumption that you were given regarding how  
13 damages would be calculated in this case?

14 A. I was just asked to determine these two models,  
15 not go to the extent of completing those damage  
16 calculations.

17 Q. Okay. So as of today have you formed any  
18 opinion regarding the appropriate measure of damages for  
19 the class in this case, assuming the class is certified  
20 and they are able to establish liability?

21 A. I was asked to assume the benefit of the  
22 bargain at this point in time. I have not made any  
23 other determinations or opinions or was not asked to  
24 provide those under the scope I'm working under.

25 Q. Okay. Getting back to Paragraph 17, which is

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Page 59

1 supplement the information that is included in Exhibits  
2 2 and 4?

3 A. Not that I have been asked to do as of this  
4 point in time.

5 Q. And as of now do you have any plans to make any  
6 further corrections or addendums or supplements to what  
7 is in Exhibits 2 and 4?

8 A. Just one clarification on Table 1 for the  
9 addendum.

10 Q. Okay. Tell me what that further clarification  
11 is.

12 A. The further clarification is the raising of the  
13 extra payment of \$72 that's contained in there.

14 Q. I'm sorry. Let me just make sure I understand  
15 we are looking at the same thing. This is the addendum.

16 A. Right.

17 Q. So it's Exhibit 4, correct?

18 A. Right.

19 Q. And we are on Table 1, correct?

20 A. That's correct.

21 Q. Okay. Go ahead.

22 A. I had been testing the model if we put an  
23 additional payment in that was either a late payment fee  
24 or an interest payment, so there is an extra \$72 that's  
25 carried through the table that has no effect because it

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Page 60

1 is all going to what was supposedly interest or a  
2 payment that was taken outside of the mortgage. It has  
3 no effect on the principal reductions that are done.

4 So it just washes through anyhow --

5 Q. Okay.

6 A. -- as if the \$72 wasn't even in there.

7 Q. So are you planning to do a revised version of  
8 Table 1?

9 A. Not at the present time, no. It's a very  
10 simple explanation.

11 It has no effect on what both models were  
12 trying to represent. It was just another bell and  
13 whistle that we were looking at adding on if we need to  
14 add on at some point in time. We could test and create  
15 things in the model that can handle many different  
16 things.

17 MR. ELLIS: All right. I would like to take a  
18 break.

19 MR. WEISS: Sure.

20 (Recess taken.)

21 BY MR. ELLIS:

22 Q. All right. Turning back to Exhibit 2, your  
23 report, I did have one more question about Paragraph 17.

24 And you said in Paragraph 17 that you analyzed,  
25 among other things, plaintiff's third amended class

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Page 72

1 purpose of financial models. Depending on what  
2 parameters you get, you can adjust the model to  
3 incorporate those.

4 And, ideally, you're using something that is  
5 potentially publicly available to work from to save the  
6 money instead of recreating the wheel.

7 Q. So have you created a model that would  
8 calculate damages on any -- using any measure other than  
9 benefit of the bargain?

10 MR. WEISS: Objection. That's an incomplete  
11 hypothetical.

12 But you can answer.

13 THE WITNESS: That has been outside of the  
14 scope. I just have been asked to create a Hypothetical  
15 1 and a Hypothetical 2, and, you know, look at what the  
16 loan terms were and could we calculate what the original  
17 loan terms were.

18 BY MR. ELLIS:

19 Q. All right. I understand that. I'm trying to  
20 understand what your -- what you say your model can and  
21 can't accommodate.

22 MR. WEISS: Objection. He never said it can't  
23 accommodate anything. He might, but he hasn't yet.

24 BY MR. ELLIS:

25 Q. Well, I'm going to come back to that. I want

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Page 75

1 understand that part. That's why I'm confused by what  
2 you said here.

3 A. What we're trying to say is that the teaser  
4 rates themselves would not be able to repay the loan no  
5 matter what the loan rate was, because the minimum loan  
6 rate was above the three percent.

7 So even if you included that three percent as a  
8 fully amortizing payment you would not be able to pay  
9 off those mortgages.

10 Q. And so were you assuming that the interest  
11 rate, the initial interest rate, what you refer to as  
12 the teaser interest rate here in Paragraph 19, would  
13 apply for the full term of the loan?

14 A. Right. If you applied it out to the full term  
15 of the loan, okay, there is no way that those payments  
16 could have been made up because the margin I looked at  
17 is always above -- the margin is three percent.

18 So unless we had a position where we had a zero  
19 or negative index, you would never be able to pay off  
20 the loan. You would always have accrued negative  
21 amortization.

22 Q. And is that true even with 7.5 percent yearly  
23 increases in the payment amount over the course of a  
24 30-year loan?

25 A. At the indexes we were seeing, I believe it was

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Page 86

1 A. That's correct.

2 Q. The minimum payment would be in Year -- I'm  
3 sorry. Let me withdraw that question.

4 In your "but for" world in Year 2 the minimum  
5 payment on Mr. Ralston's loan would be no more than 7.5  
6 percent more than the minimum payment in Year 1,  
7 correct?

8 A. That's correct.

9 MR. WEISS: Objection.

10 You can answer.

11 He answered.

12 THE WITNESS: That's correct.

13 BY MR. ELLIS:

14 Q. And then the same thing in Year 3, the minimum  
15 payment would be no more than 7.5 percent higher than  
16 the payment in Year 2, correct?

17 A. That is correct.

18 Q. Okay. And this would continue in Year 5. For  
19 example, the minimum payment would be no more than 7.5  
20 percent more than the payment in Year 4, correct?

21 A. That's correct.

22 Q. Under your benefit of the bargain calculation  
23 what happens in Year 6?

24 A. I was not asked to take it out that far.

25 Q. Okay. So is it correct to say that your damage

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Page 88

1 measures of damages other than benefit of the bargain,  
2 correct?

3 A. I believe I have, yes.

4 Q. You have heard of out-of-pocket loss? That's a  
5 term you have heard, correct?

6 A. That's correct.

7 Q. And restitution is a term that you have also  
8 heard?

9 A. That's correct.

10 Q. Okay. And do you agree that out-of-pocket loss  
11 can be different than benefit of the bargain damages?

12 A. It is possible. It depends on the facts and  
13 circumstances for each case specifically.

14 Q. Okay. Well, I mean, they are different  
15 conceptually, right?

16 A. They are different measures, that's correct.

17 Q. I mean, out-of-pocket loss is a measure of  
18 damage that's designed to restore an injured plaintiff  
19 to where he or she was before the allegedly wrongful  
20 conduct, correct?

21 A. Well, that is your -- I would have to -- I  
22 would look at Black's Law Dictionary and take an  
23 exact -- or treatise for an exact determination, but it  
24 pretty much states it.

25 Q. Okay. And benefit of the bargain is -- well,

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Page 89

1 how would you define benefit of the bargain?

2 A. You got what you were intended to get. In  
3 other words, in your agreement, what you were supposed  
4 to get, you got what you were supposed to have obtained.  
5 If you didn't, the difference between what you got and  
6 you were supposed to get is the damage.

7 Q. Okay. And as of today have you formed any  
8 opinion regarding how the out-of-pocket loss measure of  
9 damages could be calculated in this case?

10 A. I was not asked to do that.

11 Q. So, then, is it correct to say that as of today  
12 you have not formed any opinion regarding how the  
13 out-of-pocket loss measure of damages could be  
14 calculated in this case?

15 A. Not that I believe so. Not that I can recall.

16 Q. I want to make sure we don't have a double  
17 negative in the record. Are you --

18 I'm sorry, if you would just be kind enough to  
19 read back the last question and answer.

20 (The record was read.)

21 MR. ELLIS: Okay. I got the answer I deserved  
22 with a negative question.

23 Q. Let me rephrase it with a question that is  
24 clear.

25 As of today have you formed any opinion

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Page 90

1 regarding how the out-of-pocket loss measure of damages  
2 can be calculated in this case?

3 A. No, I have not.

4 Q. Let me ask you a couple of the same questions  
5 with regard to restitution.

6 I think you have already said that you have  
7 heard of the term "restitution," correct?

8 A. That's correct.

9 Q. All right. And benefit of the bargain damages  
10 can be different than restitution, correct?

11 A. Potentially, yes.

12 Q. And have you formed any opinion regarding how  
13 restitution could be calculated in this case?

14 A. I have not been asked currently to do that.

15 Q. And as a result of that you haven't been asked,  
16 is it correct to say that you have not formed any  
17 opinion regarding how restitution would be calculated in  
18 this case?

19 A. Not at the present time.

20 Q. All right. I want you to turn to Paragraph 22  
21 of your report, please. And just so the record is  
22 clear, we're still on Exhibit 2.

23 Just in general terms, Paragraph 22 appears to  
24 relate to yearly payment increases. I just want to ask  
25 you about the last sentence in which you state, and I'm

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Page 99

1 as I recall, I don't believe I have gotten the actual  
2 payments.

3 Q. Okay. In Paragraph 25 you set forth your  
4 description of the two tables. And, as you say here in  
5 Paragraph 25, as you have also testified earlier, the  
6 difference between Table 1 and Table 2, and correct me  
7 if I have this wrong, but I believe it's the case that  
8 Table 1 assumes that the additional payment of seven --  
9 I'm sorry.

10 I sort of tripped over my own words there, so  
11 let me withdraw that question and just ask it  
12 differently.

13 Is it correct, Mr. Lyons, that with the tables  
14 that are attached to Exhibit 2, your original report,  
15 Table 1 assumes that the additional payment made in  
16 Years 2 through 5, because of the 7.5 percent annual  
17 payment increase, is treated as an additional payment of  
18 interest only?

19 A. That's what it's intended to represent.

20 Q. Okay. And Table 2 was intended to take that  
21 same additional payment of 7.5 percent annual payment  
22 increases and apply it to principal only, correct?

23 A. That's correct.

24 Q. If your assumption that you were given is that  
25 the loan -- let's take Mr. Ralston as an example.

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Page 105

1 the payment was made after the due date, what --  
2 according to that front-end loan note information what  
3 is their late payment percentage that they are charging,  
4 is it a fixed fee or a percentage, whichever is higher  
5 or lower.

6 That's probably already written into these type  
7 of loan notes and in the front end of the program. I  
8 believe we already have some of that information.

9 That would then be compared, and if the payment  
10 is late, you would then look at the interest, whatever  
11 payment is made, did it incorporate that into account or  
12 what are the provisions of the note if that payment  
13 isn't made, is it added on to principal or is it  
14 considered a charge that's separately billed that has no  
15 effect on the principal and interest.

16 So you would look at the note parameters or  
17 whatever was agreed to in terms of damages that was  
18 either to be determined or what was settled upon.

19 Q. So you would simply follow the provisions of  
20 the note to determine how to treat the late payment  
21 penalty; is that correct?

22 A. Potentially.

23 Q. How else would you do it?

24 A. Well, if there is an agreement in terms of how  
25 that is to be handled either between the parties or if

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Page 106

1 it was a judicial determination that all late penalties  
2 would be treated a certain way to make a standard  
3 determination or that no late penalties are to be  
4 considered at all, that is a different treatment.

5 Q. Okay. And, again, this is something that you  
6 haven't done yet in connection with your model, correct?

7 A. That is correct. It's outside of the original  
8 scope.

9 Q. Okay. How would your model take into account a  
10 situation in which a borrower refinances?

11 A. It all depends on what is written in. You  
12 know, what will be the final determination of how those  
13 type of borrowers should be handled.

14 You know, what is the determination on those  
15 class of borrowers that have refinanced, meaning what is  
16 the -- is it at the point at which they refinance, is  
17 there -- what should be included in as a measure of what  
18 expenses or costs are associated or whether it was at  
19 the negative amortization at that time and what the  
20 parameters are.

21 So at that point in time that we know, then it  
22 will be built to go over those functionalities.

23 Q. That's something, again, you do at some point  
24 in the future, correct?

25 A. You do it at the point in which those issues

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Page 107

1 are determined.

2 Q. Right. And so as of now it has not been done,  
3 correct?

4 A. That is correct.

5 Q. Okay. Let me just ask. I have a feeling I'm  
6 going to get a similar answer, but let me just make sure  
7 my record is clear.

8 What about if -- how would your model take into  
9 account loan modifications?

10 A. It would be exactly the same thing. Whatever  
11 determination is made, that variable will then be  
12 modeled out accordingly for the class of borrowers.

13 Q. And so once you figured out what the  
14 determination is and how it would be treated, you would  
15 write the code or do something to make sure that the  
16 model takes it into account correctly; is that correct?

17 A. Correct. It's just another variable.

18 Q. Right. And that is a variable that you would  
19 do the work to create the model -- I'm sorry. That's  
20 not right. Let me withdraw the question.

21 That's work that you would do in the future,  
22 correct?

23 A. When you know how you need to handle those type  
24 of potential class members.

25 Q. And then the same for loans that go into

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Page 108

1 foreclosure. Is that pretty much the same process, same  
2 answers?

3 A. It's another variable.

4 Q. Right. So you would have to first figure out  
5 how -- well, I'm sorry. I don't want to put words in  
6 your mouth. But that's something that your model would  
7 eventually take into account but it doesn't currently  
8 take into -- it hasn't been yet developed to take into  
9 account?

10 A. Well, I have not been provided the information  
11 with which to be able to model those issues. I could  
12 make educated assumptions and create models to handle it  
13 in multiple different ways but at the present time it  
14 doesn't seem to make sense to create multiple variables  
15 when you don't know what the primary variable will be.

16 Q. And so as of today you haven't -- because of  
17 what you just said, as of today you have not done that  
18 work?

19 A. I have not been asked to do that work, that's  
20 correct.

21 Q. And you haven't done it?

22 A. That's correct.

23 Q. Okay. Staying with Paragraph 27 for a second,  
24 on lines 6 and 7 there is a phrase that begins in the  
25 middle of line 6, "The amount specified in the payment

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Page 110

1 But you can answer.

2 THE WITNESS: Can you repeat that question,  
3 please. Sorry.

4 (The last question was read.)

5 THE WITNESS: That is outside of what I have  
6 been asked to do, but I would have to go back through/  
7 the loan note to see if that was an opportunity in the  
8 note.

9 BY MR. ELLIS:

10 Q. Well, let me just represent to you, okay, and  
11 ask you to assume that it is true that each month  
12 Mr. Ralston received a coupon which gave him four  
13 options, that he could make the minimum payment, an  
14 interest only payment, a fully amortizing payment for  
15 his 30-year loan or a payment that was greater than the  
16 fully amortizing payment for the 30-year loan. Okay?

17 A. Okay.

18 Q. And I would like to also represent to you that  
19 the interest only payment was more than the minimum  
20 payment. Okay? Do you understand me so far?

21 A. Yes.

22 Q. Okay. In your model, if Mr. Ralston each month  
23 made an interest only payment, would your model indicate  
24 that he has suffered damage in this case?

25 A. If he made an interest only payment, I believe

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Page 111

1 it would.

2 Q. And would your model -- let me just give you  
3 some hypothetical numbers just to --

4 A. That's assuming -- sorry.

5 Q. Go ahead.

6 A. -- that the loan was fixed and that a  
7 determination was made that the benefit of the bargain  
8 was that he should have gotten the loan at one percent.  
9 There would be a damage number.

10 Q. Those are the assumptions that you were asked  
11 to make when you prepared your report, correct?

12 A. That's correct.

13 Q. Okay. So based on those assumptions, if  
14 Mr. Ralston made interest only payments, he would have  
15 suffered damage, correct?

16 A. I believe that is correct.

17 Q. Okay. And just to use numbers -- I'm not  
18 saying these are the actual numbers, but if he had -- if  
19 his minimum payment was \$1,200 in a particular month and  
20 the interest only payment was \$1,700 in that same month  
21 and Mr. Ralston paid \$1,700, your model would treat \$500  
22 of that payment as a payment of principal, correct?

23 A. One of them would, that's correct.

24 Q. And that would be Table --

25 MR. WEISS: You can ask him which table, if you

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Page 113

1 you take a teaser rate of between one and three percent  
2 and you add on even the seven and a half percent that  
3 would be added on, that because of the nature of the  
4 index and the margin, that it was an impossibility for  
5 the loans to be paid off, okay, assuming it was fully  
6 amortized. There would be some interest going to  
7 negative amortization.

8 In the last couple -- in the last year there  
9 has been a potential where I would just have to go back  
10 and double-check, but because the index was down to a  
11 quarter of a percent there might have been a couple of  
12 months where you might have had some -- you might have  
13 had potentially some of the negative amortization turned  
14 around.

15 But if you look at the life cycles of loans and  
16 that these rates are a mere blip and that we went from,  
17 roughly, I think, three or four percent or five percent  
18 down to .25 percent at a very quick pace, which was the  
19 stimulus package that was put into the economy, that  
20 that's not going to stay and that's not going to be the  
21 long range.

22 So it is pretty much a likelihood, even if you  
23 looked over a long period of time, they would not have  
24 been able to be amortizing and fully amortizing at a one  
25 to three percent rate.

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Page 114

1 Q. Well, the calculations you refer to here,  
2 though, are they reflected in Tables 1 and 2 of your  
3 report or are they separate and apart from that?

4 A. The calculation -- it was a very simple  
5 calculation just to look at, which is looking at what  
6 the index margin rate was and looking at that that rate  
7 would be more than the interest rate, so that even an  
8 amortizing payment would not capture the full amount of  
9 interest.

10 Q. So were you comparing on the one hand the  
11 initial interest rate plus 7.5 percent yearly  
12 increases --

13 A. Right.

14 Q. -- to, on the other hand, the rate set forth in  
15 the note which included both the index and the margin?

16 A. That's correct. If you take the index and the  
17 margin, okay, that rate was always higher than -- if it  
18 was always higher than the one to three percent so that  
19 the teaser rate could never, even with the added seven  
20 and a half percent increase in what the payment was --  
21 assuming that went all towards principal, you would  
22 never -- in all likelihood you would never over the life  
23 of the loan be able to pay off the loan under the stated  
24 term dates. Okay?

25 And if all the additional seven and a half

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Page 117

1 the additional negative amortization.

2 Q. Let me just follow up for a second. If you  
3 look at Exhibit 3, Exhibit 1 to Exhibit 3. We looked at  
4 that before. That's his note.

5 If you look at the page -- it's the first page  
6 of Exhibit 1 which is entitled "Adjustable Rate Note,"  
7 Paragraph 3-D looks like, if I'm reading that correctly,  
8 the margin is 3.075 percent; is that correct?

9 A. The margin is 3.075 and then I think it goes up  
10 to the nearest 1/8 of a percentage higher.

11 Q. Uh-hmm. So you would take that number, add it  
12 to --

13 A. The index.

14 Q. -- the index today, which is very low --

15 A. A quarter point.

16 Q. -- and you would --

17 A. So you would -- to make it simple for us, if  
18 you would take 3.075 and add it to .25. So that would  
19 be 3.325, if I'm adding correctly.

20 Q. You are.

21 A. And then rounding that up, and I think it is  
22 3.375.

23 Q. I believe that's right. And so you're  
24 comparing that number, 3.375, to what exactly?

25 A. Either one percent or three percent plus the --

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Page 118

1 Q. Escalated by 7.5 percent annual payment  
2 increases?

3 A. Right. Not the interest rate but the payment  
4 itself, that's correct.

5 Q. All right. Let's look at Table 1 in your  
6 initial report, which we have marked as Exhibit 2. And  
7 I realize you have made some changes to this, and so let  
8 me just -- let's start with this. We will get to the  
9 addendum. I just want to walk through Table 1 on your  
10 initial report.

11 Let me just -- I'm just going to pick as a  
12 reference point Payment No. 13, because it sort of gets  
13 us into Year 2 and it's convenient for me to do so.

14 So if you look at the row for Payment 13, which  
15 in this table is listed as February of '05 -- and I  
16 realize there may be some rounding issues, but the first  
17 column, \$291,382 under the heading "Beginning Balance,"  
18 does that come from, in Row 12, the ending balance  
19 number?

20 A. That's what it's supposed to represent.

21 Q. Okay. And the same would be true if I looked  
22 at the beginning balance in Row 21 for -- Payment 21  
23 should be the same as the ending balance in Payment 20,  
24 correct?

25 A. It should be.

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Page 124

1 No. 13.

2 Now, this table -- and I realize this may or  
3 may not have errors in it but I want to ask about this  
4 first.

5 This was intended to show the additional  
6 payment attributable to the 7.5 percent annual increase  
7 in payment as a payment on principal, correct?

8 A. That's correct.

9 Q. Okay. So in the column that reads "Extra  
10 Payments" in Payment No. 13 the number 72 appears.

11 Do you see that?

12 A. Yes, I do.

13 Q. And what does that represent?

14 A. That was supposed to represent the difference  
15 between the original payment of \$965 and the seven and a  
16 half percent that was added on on top of it. So that  
17 was the \$72.

18 So in this case the scheduled payment of  
19 \$103.07, in total payments it was showing as \$1,110, all  
20 right, so it included an extra \$72 in there. That was  
21 an error in the table.

22 Q. That's an error? You're double counting the  
23 \$72, correct?

24 A. We were plugging in numbers to test. So the  
25 wrong copy of the model was actually picked up for the

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Page 127

1           A.    That's correct.

2           Q.    Okay. And so the total payment in Row 13 says  
3 it is \$1,110, correct?

4           A.    That's correct.

5           Q.    Is that an error that still exists in this  
6 table?

7           A.    Well, it can be considered an error. It also  
8 can be considered that it functions correctly depending  
9 on -- if that extra payment was considered additional  
10 interest, then they might have to pay any additional  
11 interest. Or if it was a late payment charge, that  
12 wouldn't reduce the principal amount.

13                    So anything that's in that row at that point in  
14 time is not affecting the principal reduction, which is  
15 the proper way that Table 1 should be working.

16           Q.    If you were -- I'm sorry. The proper way that  
17 Table 1 should be working.

18                    Tell me what you mean by that.

19           A.    What I mean by that is, for example, if we  
20 start out saying that \$965 was the proper payment month  
21 by month.

22           Q.    For 1 through 12?

23           A.    For 1 through 12. The assumption is any  
24 payment above that amount, the seven and a half percent  
25 per year, was being accrued toward interest. Or any

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Page 128

1 payment above that that was potentially for a late  
2 payment or late payment charge that was asserted would  
3 go towards interest and would not affect the principal  
4 balance.

5 So that's all I was really saying. And that's  
6 what this chart shows. The only thing is the actual  
7 principal balance based off of the one percent 30-year  
8 amortization schedule is being reduced from principal.

9 Q. Okay. So shouldn't the total payment column in  
10 Row 13 be \$1,037?

11 A. If it's just based off of the seven and a half  
12 percent, yes.

13 Q. Okay. All right. So this extra \$72, which  
14 then turns the total amount into \$1,110 is --

15 A. It doesn't affect the model.

16 Q. It doesn't affect the model because you're  
17 taking this money and just putting it as an interest  
18 payment?

19 A. That's correct.

20 Q. So it doesn't affect the declining balance  
21 number in the ending balance column, correct?

22 A. That's correct.

23 Q. All right. I mean, so for your -- for the  
24 purposes of your model it could say -- again, Payment  
25 No. -- the row for Payment No. 13, this extra payment

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Page 132

1           And what is the -- going back to the ending  
2 balance, in Row 12 the ending balance was \$291,382. I'm  
3 just going to do this on a calculator because -- bear  
4 with me one second, please.

5           So if you take the ending balance in Row 12  
6 it's \$291,382. And if you subtract the ending balance  
7 in Row 13, that's \$290,587.

8           The subtraction is \$795. Is that what it's  
9 supposed to be or is it supposed to be something else?  
10 Is it supposed to be \$722?

11          A.    You're on --

12          Q.    So if you look at -- I'm trying to figure out  
13 what -- I'm looking at Row 13, Payment 13.

14                Let me ask the question differently. Let me  
15 ask the question this way.

16                The ending balance for Payment 12 is \$291,382,  
17 correct?

18          A.    Uh-hmm.

19          Q.    And the ending balance for Payment 13 should be  
20 \$291,382 minus \$722, correct?

21          A.    That's correct. I might have an error in here.

22          Q.    Yeah. That number would be \$290,660. And, in  
23 fact, it's \$290,587, on the chart, which is \$73 less,  
24 subject to rounding. It looks an awful lot like \$72.

25          A.    Yeah.

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Page 133

1 Q. So, then -- and I realize you're going to want  
2 to confirm this and do your own math, but you do agree  
3 that the ending balance for Payment 13 should be the  
4 ending balance for Payment 12 minus the entry for the  
5 principal on Payment 13, correct?

6 A. That's correct.

7 Q. Okay.

8 A. And if there are any errors in here, those  
9 errors will be immediately corrected and resubmitted.

10 Q. Okay. All right. You were going down to Row  
11 25. I just wanted to ask you what the -- what you were  
12 about to say about Row 25. I sort of cut you off  
13 because I wanted to finish on Row 13.

14 A. Row 25, instead of the additional payment, it's  
15 only an additional \$72.

16 Q. And why is that? Why was it done that way?

17 A. Because 72 bucks was continued through the  
18 whole stream, just for testing monthly payments.

19 Q. Okay. So let me make sure I understand what  
20 you're saying.

21 So you're saying the \$1,265 number should be  
22 the sum of what exactly? \$730, the principal entry,  
23 plus \$235, which is the interest entry, plus the \$150  
24 extra payment, correct?

25 A. Hold on one second. Okay. That should be --

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Page 138

1           It looks like the difference -- the number I  
2       get when I subtract \$291,382 -- if I start with \$291,382  
3       and subtract \$794 it's \$290,588. Which it looks like  
4       the error is \$73, which, if it's subject to rounding,  
5       may be the same as the \$72.

6           A.    I just have to double-check the schedules.

7           Q.    Okay. So it looks -- based on what we have  
8       just been through, it looks like this ending balance  
9       column may be incorrect in that it includes some double  
10      counting of principal payments?

11          A.    We might have had an additional principal  
12      payment, which means that if it was an additional  
13      principal payment in the "Extra" column, it is handling  
14      it correctly because it would reduce the principal in  
15      the last column by that additional amount.

16          Q.    But in that case the total payment wouldn't be  
17      the \$1,037; it would be a higher payment?

18          A.    It would be the \$1,110.

19          Q.    Right. So it's not that it's inconceivable  
20      that there could be an extra payment of \$72 of  
21      principal. It's just not internally consistent on the  
22      table as it's presented here, correct?

23          A.    Right.

24          Q.    Okay.

25          A.    Counsel was trying to make sure that those that

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Page 144

1 assumption being that a model could be created to handle  
2 all members of the class.

3 Q. And have you given any thought to how you would  
4 create that model?

5 A. I'm not sure I understand.

6 Q. Well, you just made a reference to a model that  
7 you could create, so I guess my question is: Have you  
8 thought about how to create a model to determine whether  
9 all members of the putative class in this case have been  
10 injured?

11 A. Well, you would first look at who are the  
12 members of the class, determine the members of the class  
13 and then determine the parameters of what the potential  
14 damages are. For example, from what we were showing in  
15 Table 1 or Table 2, potential ways of handling those  
16 damages.

17 And then as you go through each individual  
18 person's scenario and put it into the model you would  
19 note whether they have been damaged and to what level  
20 they have been damaged based on the final determinations  
21 of what would constitute the provisions for the damages.

22 Q. And that's all work that you could do in the  
23 future but haven't done yet, correct?

24 A. That's work that's been outside the scope at  
25 the present time.

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Page 146

1     they should have gotten a one percent amortizing  
2     mortgage and that's the standard that is being held as  
3     the comparison, then if they paid larger amounts and  
4     those amounts that they paid larger than that one  
5     percent would be deemed as principal reductions, then  
6     they would have damages.

7           Q.    So is it fair to say, though, that at this  
8     point you haven't formed an opinion one way or another  
9     on the question I asked about the putative class member  
10    who made a fully amortizing payment as represented by  
11    the loan servicing?

12          A.    There are not enough facts to make the  
13    determination at this point in time one way or the  
14    other.

15          Q.    Okay. And so as a responsible expert, you have  
16    not formed an opinion yet, correct?

17          A.    I can't give you an opinion one way or another  
18    until I have the basic facts to dictate how that is to  
19    be handled.

20          Q.    Okay.

21          A.    You can put forward a couple of different  
22    scenarios potentially that could handle it, that you  
23    could show that it could be handled.

24          Q.    Okay. Let me ask you another question. Let's  
25    take a member of the putative class who in Year 1 makes

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Page 147

1 what is represented by the loan servicer to be an  
2 interest only payment each month. Okay? Do you have  
3 that in mind?

4 A. Yes.

5 Q. You just agreed as a preliminary matter that  
6 that putative class member has not sustained any  
7 negative amortization, correct?

8 A. I can't give that answer.

9 Q. Isn't the concept of making an interest only  
10 payment -- doesn't that mean that the principal balance  
11 on the loan does not go up or down in that particular  
12 month?

13 A. That would be true.

14 Q. Okay. So if you have a member of the putative  
15 class who makes what is represented by the loan servicer  
16 to be an interest only payment each month in the first  
17 year of his loan and so at the end of the loan -- I'm  
18 sorry, the end of that one year, the end of the one year  
19 he has the same principal balance that he started with,  
20 okay, you agree that that member of the putative class  
21 has not sustained any negative amortization, correct?

22 A. No.

23 Q. Okay. Why do you disagree with that?

24 A. Because if a determination is made that the  
25 loan should have been a one percent self-amortizing loan

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Page 148

1 on a 30-year basis, if his minimum interest payment that  
2 the loan servicer is saying that the issuer should be  
3 paid is above that one percent, then he has actually  
4 paid additional interest or would have negative interest  
5 apply. He would have had excess interest paid.

6 Q. And you're equating that with negative  
7 amortization?

8 A. Well, his principal should have been lower. So  
9 whether you want to consider it that he wasn't given the  
10 proper principal reduction or whether that was  
11 additional interest that he did pay or negative -- it  
12 was additional interest payments.

13 So, yes, I guess you are correct. It wouldn't  
14 be negative amortization. It would have been additional  
15 interest that should not have been paid that would have  
16 been assigned to a reduction in principal.

17 Q. You are anticipating the next question I was  
18 going to go to. I appreciate that, but let me go ahead  
19 and get it in the record and you can answer.

20 So if you take a member of the putative class  
21 who makes what is represented to be an interest only  
22 payment -- I'm sorry. Let me start again.

23 You have a member of the putative class in Year  
24 1 each month makes what's represented to you an interest  
25 only payment and as a result the balance on the loan at

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Page 149

1 the end of the first year is the same as it was at the  
2 start. Do you have an opinion on whether that class  
3 member has been injured? --

4 A. Potentially that class member has been injured.

5 Q. Okay. Depending on how certain things are  
6 treated and how certain parameters are determined,  
7 correct?

8 A. You've got that language pretty well  
9 documented.

10 Q. Okay. So at this point you don't have enough  
11 information to say whether that class member was or  
12 wasn't injured, correct?

13 A. And to the level that they were injured.

14 Q. If they were injured?

15 A. That's correct.

16 Q. Okay. Does your model take into account other  
17 loan products that are available in the market that the  
18 borrower would have qualified for?

19 A. I'm not sure I understand your question.

20 Q. Okay. What I'm trying to get at is, you know,  
21 one way to look at sort of a "but for" world is to say  
22 that if Mr. Ralston had not taken the loan that he took  
23 from Mortgage Investors and maybe would have taken a  
24 loan from some other vendor, and so I'm asking you does  
25 your --

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Page 150

1 (Telephonic interruption.)

2 BY MR. ELLIS:

3 Q. So my question is: Does your model take into  
4 account in Mr. Ralston's case other loan products that  
5 were available in the market in 2005 that he might have  
6 qualified for or is that something that's just not part  
7 of your model at all?

8 A. Well, that was outside of the scope of what I  
9 was asked to do but that is something that can clearly  
10 easily be incorporated into the model. It's just  
11 another variable, another exercise to go through.

12 Q. So it's something that you could create a model  
13 to take into account, correct?

14 A. Yeah. You know, it's just another subroutine  
15 for part of -- in developing the damage calculation.

16 Q. Just so the record is clear, you haven't done  
17 that yet, correct?

18 A. That's correct.

19 Q. All right. Now, in the case of a refinance,  
20 one way to look at the "but for" world is to compare the  
21 loan that the borrower had before to the loan he got --  
22 you know, to the refinancing loan.

23 And my question with that background is: Does  
24 your model take into account, in the case of a  
25 refinance, the comparison between the terms of the

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Page 151

1 borrower's earlier loan and the refinance?

2 MR. WEISS: Objection.

3 You can answer.

4 THE WITNESS: It's the same answer as I gave to  
5 the other one. It's outside the scope of what I have  
6 been asked to do currently but it's just another  
7 variable that can be modeled out as another potential  
8 scenario relating to the calculation "but for's."

9 BY MR. ELLIS:

10 Q. So it's something that you haven't done up to  
11 the present, correct?

12 A. I have not been asked to do it.

13 Q. And you haven't done it?

14 A. And I haven't done it.

15 Q. I only say that because sometimes people do  
16 things they are not asked to do.

17 Does your -- let me ask it this way.

18 I think we're all aware of what has happened to  
19 home prices generally across the country over the last  
20 couple of years, but in the early part of the class  
21 period, 2004, 2005, 2006, it predates some of the  
22 decline in real estate prices.

23 And so my question is: Does your model, the  
24 work you have done to date, take into account any gain  
25 that a putative class member might have experienced if

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Page 152

1 they bought the property that was incurred by the loan  
2 early in the class period and then sold it a couple of  
3 years later and made money on the deal?

4 A. That's outside of the scope of what I have been  
5 asked to do. Not to say that it can't be done. Just  
6 adding the data entries points you can easily model it  
7 out.

8 Q. It's the same essentially as the last couple of  
9 questions. It's something you could do but haven't done  
10 yet?

11 A. I haven't been asked to do it. And as long as  
12 the data points are available and you can make a  
13 determination in an "if then" statement or some other  
14 sort of subroutine, you can take care of those.

15 Q. Okay. But up until now you haven't done any  
16 work to have the model reflect any gain that the  
17 borrower may have had from selling the property?

18 A. That's outside of the scope of the work that I  
19 was asked to do.

20 Q. And outside of the scope of the work that you  
21 have done, correct?

22 A. That's correct.

23 Q. Okay. Does your model take into account any of  
24 the information that the borrower received prior to  
25 closing other than what's in the note and the truth in

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Page 156

1 into part of your model; is that right?

2 A. Potentially, yes.

3 Q. And I don't mean to be facetious about it, but  
4 if it turned out it mattered whether, you know, the  
5 borrower had blue eyes or brown eyes, if the data were  
6 available you could write up if blue eyes, then this; if  
7 brown eyes, then that, correct?

8 A. That's the nature of computer programming, the  
9 ability it gives you, yes.

10 Q. So you sort of envision your models including  
11 anything you can do with computer programming; is that  
12 correct?

13 A. Well, you can have certain variables that  
14 either designate what the class members are and who is  
15 included or excluded from the class. And when you know  
16 what those parameters are you generally can model those  
17 parameters unless it is something that cannot be modeled  
18 by computer or you would have to go through the class on  
19 an individual basis.

20 But if you go through the class on an  
21 individual basis and put that into a checked box, then  
22 you could really run the remaining part of that  
23 electronically.

24 Q. So is it correct to say that anything that can  
25 be -- anything that can be reduced to computer

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Page 157

1 programming could be part of your model?

2 A. Pretty much, yes.

3 Q. All right. Let me just ask you just -- I think  
4 these are going to be pretty easy questions but I just  
5 want to make sure I'm not missing anything here.

6 Are you as of today providing any expert  
7 opinion testimony on consumer behavior issues, either  
8 generally or specifically with lending and borrowing?

9 MR. WEISS: Objection.

10 You can answer.

11 THE WITNESS: Not that I have been asked to do  
12 today.

13 BY MR. ELLIS:

14 Q. And as of today are you providing any expert  
15 opinion testimony on issues of causation?

16 A. Not that I have been asked to do today.

17 Q. What about -- and I may have asked this  
18 earlier. And if I did, I apologize.

19 Are you providing any -- actually, let me back  
20 up and just ask: Have you formed an opinion on the  
21 actual amount of damages, if any, suffered by  
22 Mr. Ralston?

23 A. I haven't as of today, but depending on what  
24 the parameters are, what I will be asked to do, I will  
25 come up with it, if asked to.

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1  
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5  
6 I declare under penalty of perjury  
7 under the laws of the State of California  
8 that the foregoing is true and correct.

9 Executed on July 14, 2011,  
10 at Houston, Tx.

11  
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14 SIGNATURE OF THE WITNESS  
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